



## September 2007

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### Call for Nominations

Now is your opportunity to nominate yourself or a colleague to the CHPA Board of Directors. *New CHPA Board of Directors will take office January 1, 2008.*

Each Board Candidate must meet the following criteria:

- An active CHPA member for at least two (2) years prior to running for Board election.
- An active participant on at least one (1) Association Committee.
- Have attended at least one (1) Annual Conference.

**Please note:** Board positions are limited to one (1) member per CHPA member company. **All nomination forms must be submitted in writing by September 14, 2007.** Visit [http://www.chpaonline.org/members\\_only/board.php](http://www.chpaonline.org/members_only/board.php) to download a copy of the nomination form.

If you have any questions, please contact Mary Ann Passi at [map@chpaonline.org](mailto:map@chpaonline.org) or 317-328-4631.

### NEW, NEW, NEW! – CHPA Discussion Board

“CHPA Chat” is now the **CHPA Discussion Board!** This updated, easy to use resource will keep you connected with other colleagues and CHPA Members. The best part - It's absolutely **FREE!**

This online discussion board will help you:

- *Research and share information about the industry or a particular market*
- *Discuss sales and marketing techniques*
- *Find answers to pending/ current legislation that affects corporate housing providers*
- *And more!*

### Using the Discussion Board is easy.

- Log in to the CHPA Member Resources section of the CHPA Website from the main page – [www.chpaonline.org](http://www.chpaonline.org). (If you need your username and password, please send an email to [info@chpaonline.org](mailto:info@chpaonline.org).)
- Once you are logged into the Members Resources section, click the CHPA Discussion Board link on the left menu.

*Note: Once you are on the home page of the Discussion Board, as a first time user, you will need to click the Register button on the top of the page. This will prompt you to create a*

username and password and set up your account. CHPA suggests that you set up the same username and password you use to log-in to the members only section of the CHPA website.

- Once you are registered, an email will be sent to the administrator and they will approve your registration before you can post to the discussion board. Once you have been approved, an email will be sent to you verifying the registration process is complete.

One more way CHPA is bringing value to your membership so, register today! If you have any questions, please contact Andrea Danz at 317-328-4631 or [adanz@chpaonline.org](mailto:adanz@chpaonline.org).

### Upcoming Network Connections Events

Sign up! Network Connection events are informal meetings that offer you the chance to learn and discuss market trends and issues, as well as connect with other corporate housing professionals in the area. Most of these events are FREE.

Date	Event
September 19	<a href="#">New York, NY (Click here</a> to download the required registration form. Please fill it out and return to Shana Kneib at <a href="mailto:skneib@chpaonline.org">skneib@chpaonline.org</a> . <b>Registrations will only be accepted through Wednesday, September 12, 2007.</b> )
September 27	Vancouver, BC CANADA
October, 2007	Minneapolis, MN; South Florida; Southern California, Northern California; Cleveland, OH
Dates to be Determined	Atlanta, GA Chicago, IL Denver, CO Houston, TX San Antonio, TX Washington, DC

More information about each of these events will be available soon. To learn more or to RSVP for one these events, visit <http://www.chpaonline.org/meetings/regional.php>

**If you are interested in hosting a Network Connections Event, please contact Andrea Danz at [adanz@chpaonline.org](mailto:adanz@chpaonline.org).**

### 2008 Tower of Excellence Awards – Nominations Due November 5<sup>th</sup>!

Have you begun thinking about whom you are going to nominate for the 2008 *Tower of Excellence Awards*? You can nominate your colleague, friend or even yourself. Do you have a colleague that consistently surpassed guest and company expectations and goals? Nominate them for the CHPA 2008 *Tower of Excellence Awards*. The process is simple! It is **free** to nominate someone, so nominate as many people you feel deserve to win one of the awards!

The simplified awards process starts by you nominating someone for one of the *Tower of Excellence Awards*. Nominate someone for one of the *Tower of Excellence Awards* by completing the nomination form at <http://www.chpaonline.org/meetings/awards.php>. The CHPA will contact the nominee and ask them to provide more detailed information on the award's criteria.

- **Individual Provider Member of the Year** is awarded to an outstanding employee, executive or owner who has demonstrated commitment and excellence within their company and the corporate housing industry as a whole.

- **Company Provider Member of the Year** is awarded to an outstanding member company who has demonstrated commitment and excellence in the corporate housing industry.
- **Associate Partner Member Company of the Year** is awarded to an outstanding associate member company who has shown commitment and excellence in the corporate housing business as a partner to providers.
- **Volunteer of the Year** is awarded to an outstanding provider or associate member who lends themselves to service in the corporate housing industry and/or CHPA.
- **Most Creative Marketing** recognizes an outstanding marketing program or concept in 2007 that had a measurable impact on the corporate housing side of your business.

Complete a nomination form at <http://www.chpaonline.org/meetings/awards.php> and send it to the CHPA Office today. **The nomination deadline is November 5, 2007.** If you have any questions, please contact Andrea Danz at 317-328-4631 or [adanz@chpaonline.org](mailto:adanz@chpaonline.org).

## 2008 Annual Conference Update



February 18–20, 2008

The CHPA 2008 Annual Conference will be February 18 – 20, 2008 in Las Vegas at the JW Marriott Las Vegas Resort, Spa, and Golf. Mark your calendars now and plan to attend this exciting event!

### “High Rollers” in Las Vegas

Are you a “High Roller?” The CHPA 2008 Annual Conference will offer an educational offering specifically tailored to senior executives. Visit <http://www.chpaonline.org/meetings/08conference.php> for more information.

### Make Your Hotel Reservation Today!

JW Marriott Las Vegas Resort & Spa at Summerlin

Phone: 702-869-7777

Room Rate: \$259/ per night plus tax.

<http://marriott.com/hotels/travel/lasjw-jw-marriott-las-vegas-resort-spa-and-golf/>

To make your hotel reservation online, visit

<http://marriott.com/property/propertypage/LASJW>. At the right-side of the screen, enter the dates you will be staying at the JW Marriott. Under the "group code" box, enter the group code: **chpcha**. Click on the "Find" box below.

### 7<sup>th</sup> Annual Tower of Excellence Awards Event

Join your CHPA colleagues for a night in Las Vegas like no other! Celebrate the success of the conference and take the opportunity to award those individuals who have made a difference within the corporate housing industry. Visit <http://www.chpaonline.org/meetings/08conference.php> for more information.

## **Welcome New Member!**

### **Associate Member**

**Urban Living; New York, NY**

Rachel Sarfati; [rs@urbanliving.net](mailto:rs@urbanliving.net)

Share the membership benefits of CHPA with your friends or colleagues who are not yet members of CHPA. Invite them to join CHPA at [http://www.chpaonline.org/join/become\\_member.php](http://www.chpaonline.org/join/become_member.php) and begin to receive the same great benefits. Please forward any potential CHPA members to Andrea Danz at [adan@chpaonline.org](mailto:adan@chpaonline.org).

## **Member Benefits**

### **All Staff Can Stay Connected with CHPA!**

Receive CHPA Network Connections Events notices, the CHPA eNEWS, the printed newsletter and other industry happening notices for **FREE**. You can also access the "members only" section of the CHPA website. All you need is a username and password. To be added to CHPA's email distribution list or to obtain your personal username and password for the CHPA website, contact Shana Kneib at [skneib@chpaonline.org](mailto:skneib@chpaonline.org).

### **Member Directory**

Are you looking for another CHPA member company? Search the online member directory by company name, state, area code and more! Visit [http://www.chpaonline.org/finder\\_service/search\\_form.php](http://www.chpaonline.org/finder_service/search_form.php) to start your search!

### **View and Post Job Listings**

Looking for that perfect job? Do you have a job opening at your company and you need a quick way to "get the word out?" Visit [www.chpaonline.org](http://www.chpaonline.org) to view or post a job today!

## **Members in the News...**

**Furnished Quarters Appoints Donald Foste as Director of Sales, New York Corporate Sales Team**

[www.chpaonline.org/news/September2007eNEWS.php#Foste](http://www.chpaonline.org/news/September2007eNEWS.php#Foste)

**City Apartments Ltd. Appoints Steve Thorne as New Board Member**

[www.chpaonline.org/news/September2007eNEWS.php#city](http://www.chpaonline.org/news/September2007eNEWS.php#city)

**R.E. Martin Publications, Inc. Launches Printing Company – Trivium Press**

[www.chpaonline.org/news/September2007eNEWS.php#martin](http://www.chpaonline.org/news/September2007eNEWS.php#martin)

**Wolff Services Expands Into Panama Market**

[www.chpaonline.org/news/September2007eNEWS.php#panama](http://www.chpaonline.org/news/September2007eNEWS.php#panama)

**CitiSuites Offers Additional Corporate Hotel Suites in San Francisco**

[www.chpaonline.org/news/September2007eNEWS.php#citisuites](http://www.chpaonline.org/news/September2007eNEWS.php#citisuites)

If you would like to have your press release or a reprint of an article of interest for CHPA members included in a CHPA newsletter, please submit them to Andrea Danz at [adan@chpaonline.org](mailto:adan@chpaonline.org).

## **ResidentCheck**

***Resident screening, pre-employment screening and multifamily collections since 1994.***

*ResidentCheck's custom Corporate Housing program utilizes our in-house, licensed private investigations team to review criminal records and to refer denied applicants for clarifications.*

All reports include a national Sexual Predator search and a Treasury Department OFAC search, for Homeland Security compliance. For more information, visit [www.residentcheck.com](http://www.residentcheck.com).



**The following CHPA members are ready to serve your corporate housing needs today!**

**Aaron's Corporate Furnishings** - Furniture The Easy Way. Your Way. – [www.aaronscf.com](http://www.aaronscf.com)

**Brook Furniture Rental, Inc.** is the leading provider of high quality residential furniture and housewares to the industry- [www.bfr.com](http://www.bfr.com)

**Bruce White Galleries** – The Professional Picture People – [www.brucewhite.com](http://www.brucewhite.com)

**Corporate Choices** - The International Directory of Corporate Housing- [www.corporatechoices.com](http://www.corporatechoices.com)

**CORT Furniture Rental** - Quality. Service. Guaranteed. Furniture rental solutions from the Industry's Leader – [www.cort1.com](http://www.cort1.com)

**Furniture Rentals** - We deliver more than furniture, we deliver satisfaction! - Same Day Delivery! – [www.furniturerentalsinc.com](http://www.furniturerentalsinc.com)

**Instant Furniture Rental** - Furniture Rental & Sales in an instant – [www.instantfurniture.com](http://www.instantfurniture.com)

**Lodging Kit Company** – [www.lodgingkit.com](http://www.lodgingkit.com)

**ResidentCheck** – [www.residentcheck.com](http://www.residentcheck.com)

**Software Answers, Inc.** - Leading provider of Property Management, Call Accounting and Credit Card Processing Software to the corporate housing industry. [www.softwareanswers.com](http://www.softwareanswers.com)

**Spectrum, Inc.** – Communications Simplified. [www.3spectrum.com](http://www.3spectrum.com)