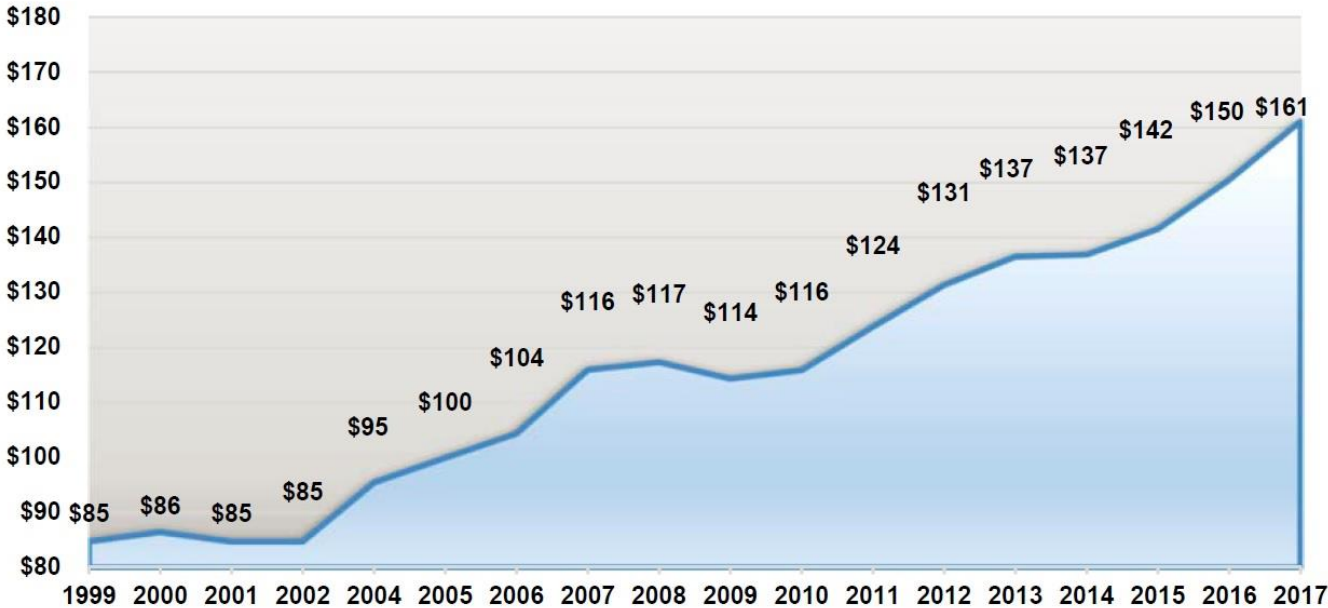


# KEY 2017 STATISTICS

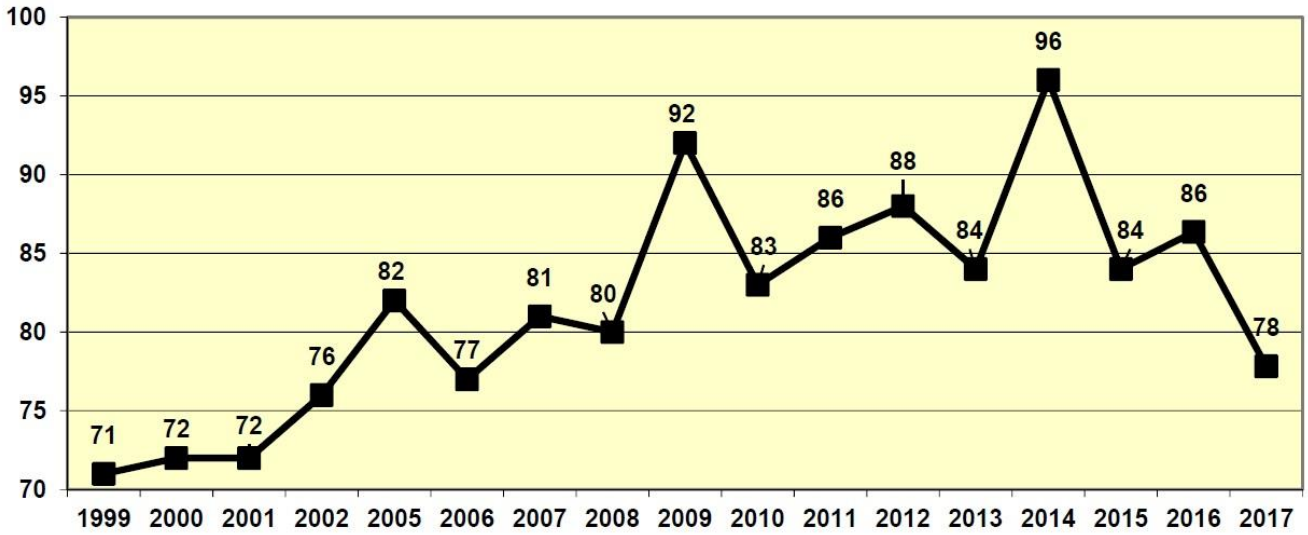
## UNITED STATES

- U.S. corporate housing ADR was \$161 in 2017. Corporate Housing ADR rose 7.1% in 2017, over the previous year – making it the strongest growth in ADR since 2007.
- The average stay in a US corporate housing unit was 78 nights in 2017, down 8 nights over 2016.
- The number of occupied units has increased 18.6% since 2012.
- For the seventh successive year, relocation was the largest reason for using corporate housing in the U.S.
- U.S. corporate housing revenues increased 12.9%, to \$3.62 billion in 2017.
- U.S. corporate housing inventory is estimated at 71,201 units.
- Occupancy in the U.S. was down slightly to 86.4%.

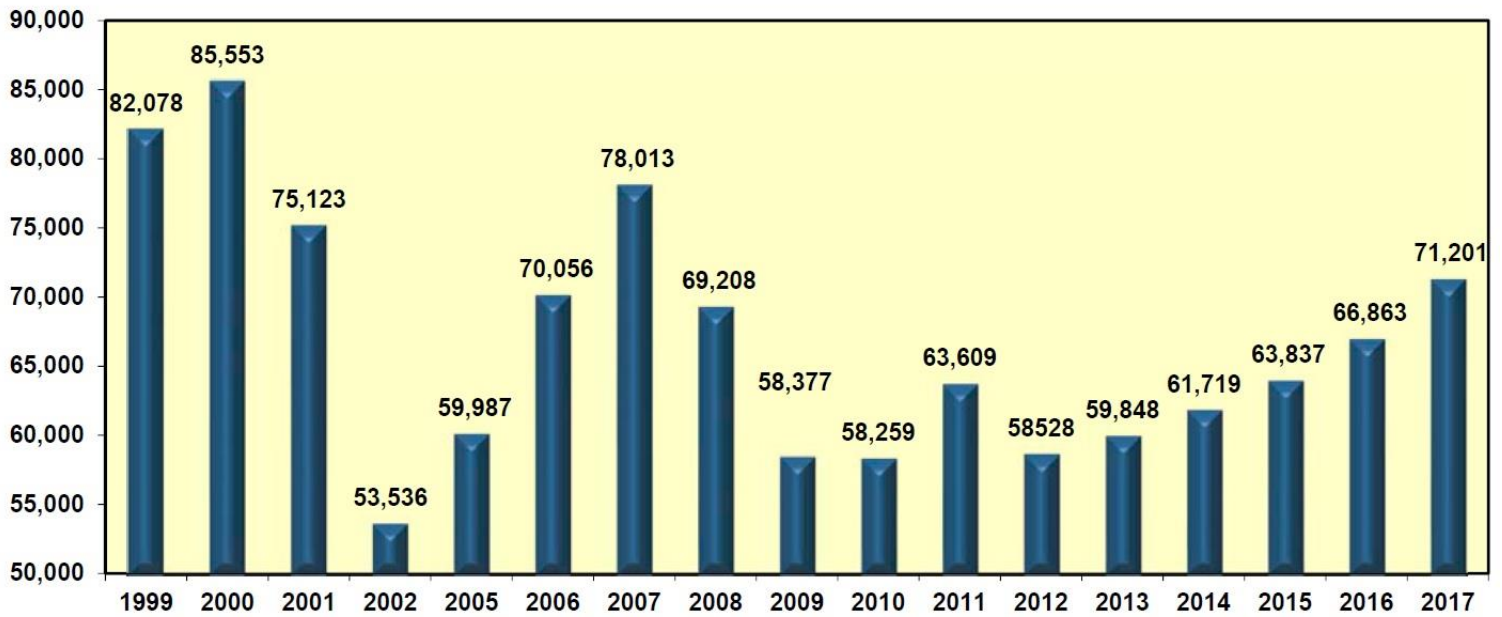
**US Corporate Housing Average Rate**



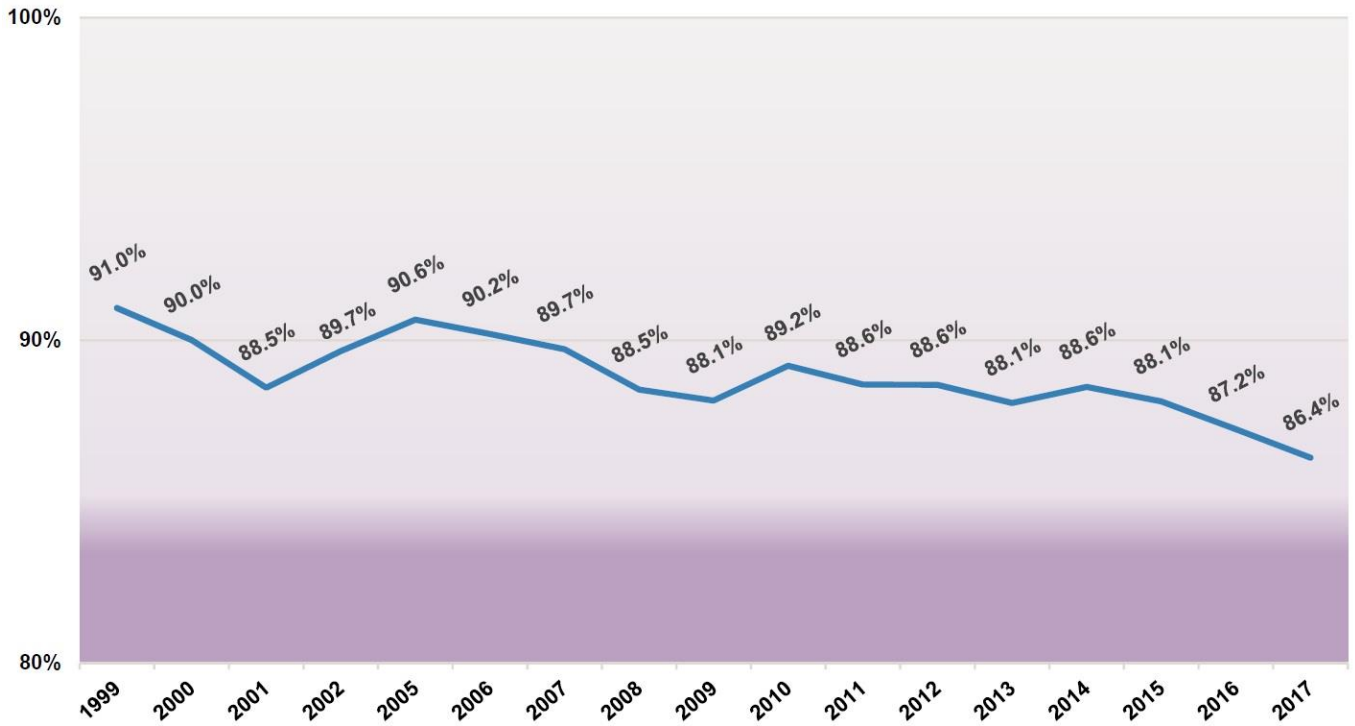
### Average Nights Stayed: US Corporate Housing



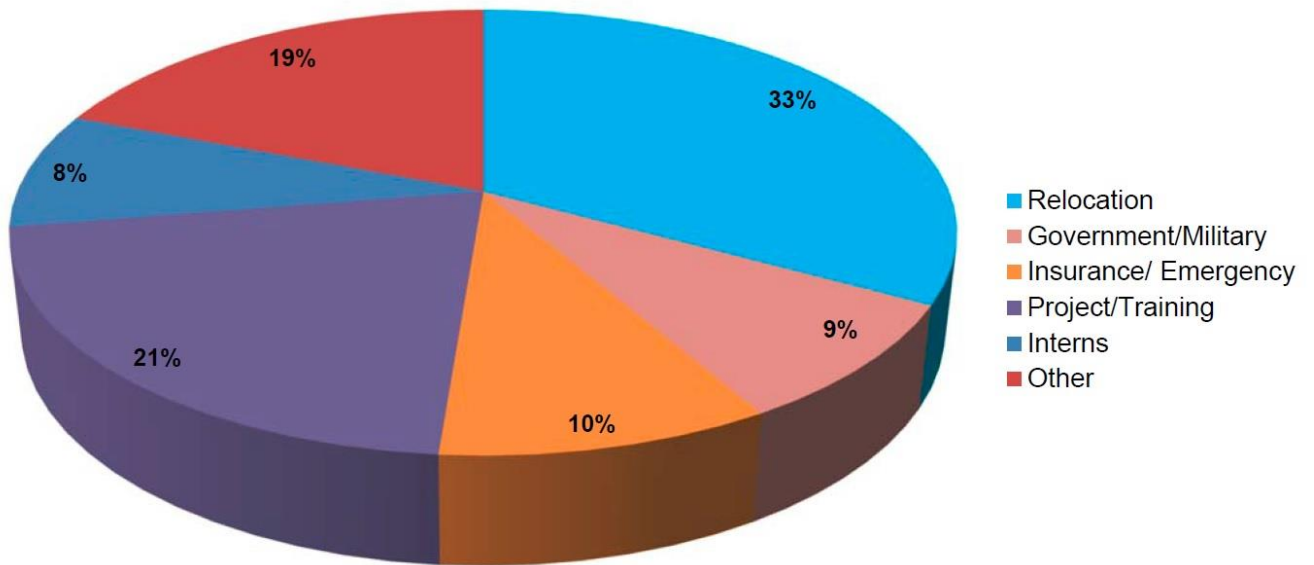
### Estimated US Corporate Housing Unit Supply



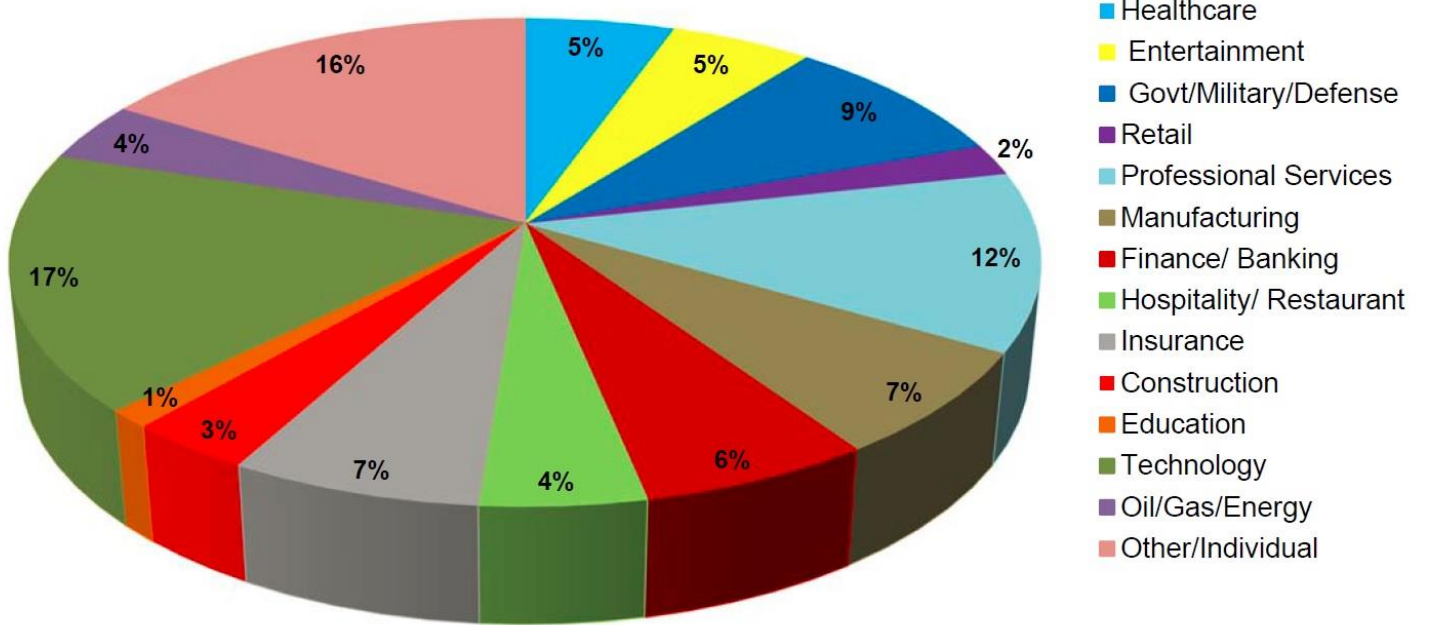
### US Corporate Housing Occupancy Trend



### Trip Purpose: US Corporate Housing



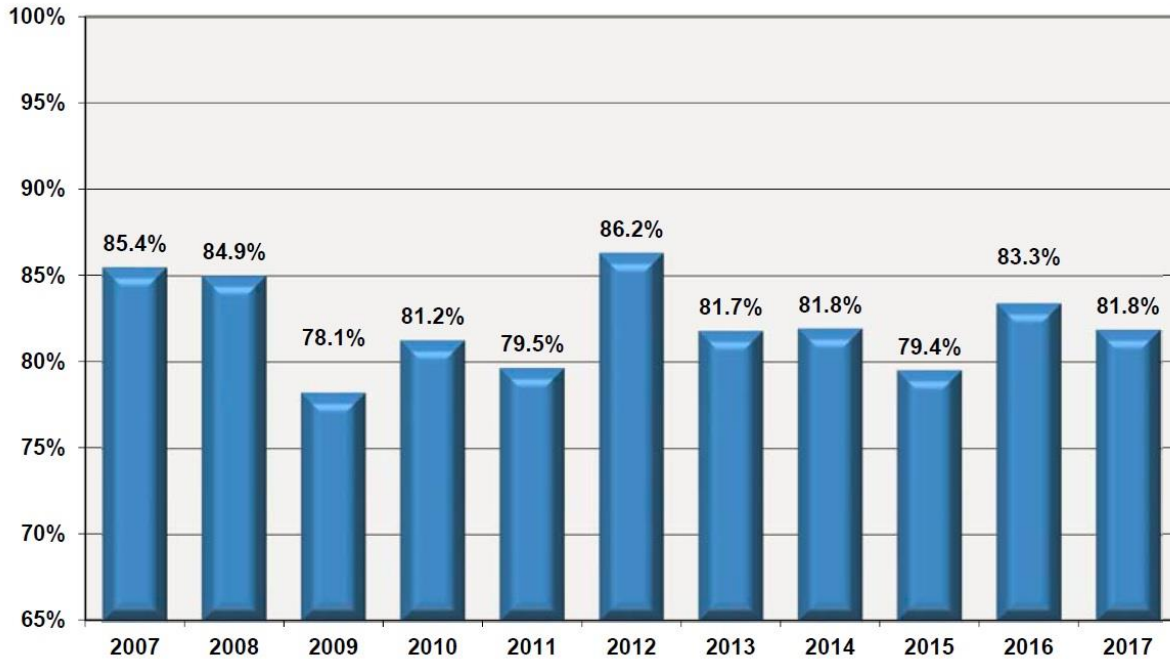
### Guest Profile by Industry Segment: United States



# CANADA

- ADR in Canada increased to \$139.
- Canadian revenue is an estimated \$248 million.
- Canadian occupancy declined to 81.8%.
- Canadian corporate housing inventory is estimated at 5,980 units. This is a decrease of 10.8% from 2016.

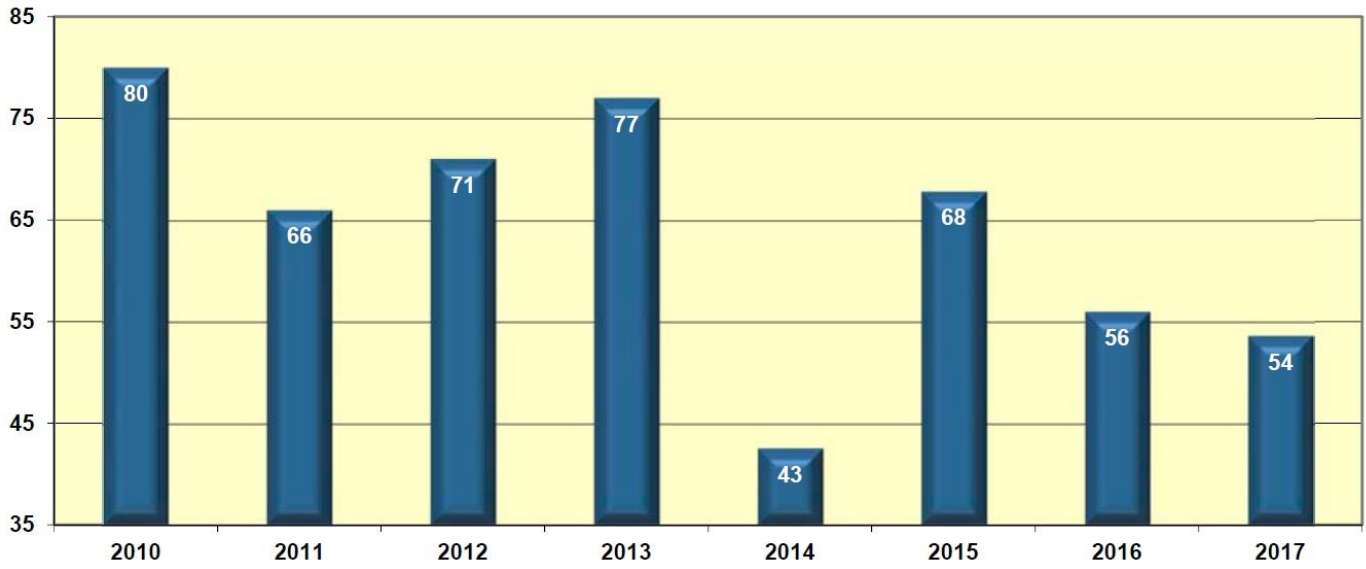
### Canada Corporate Housing Occupancy



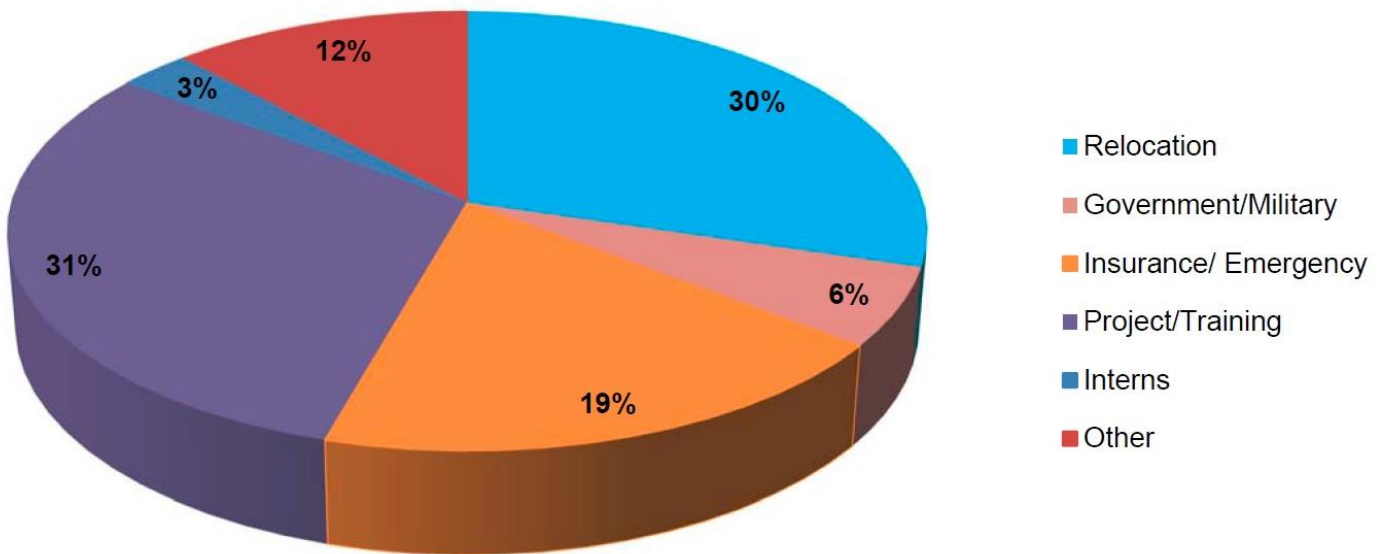
### Canadian Corporate Housing Average Rate



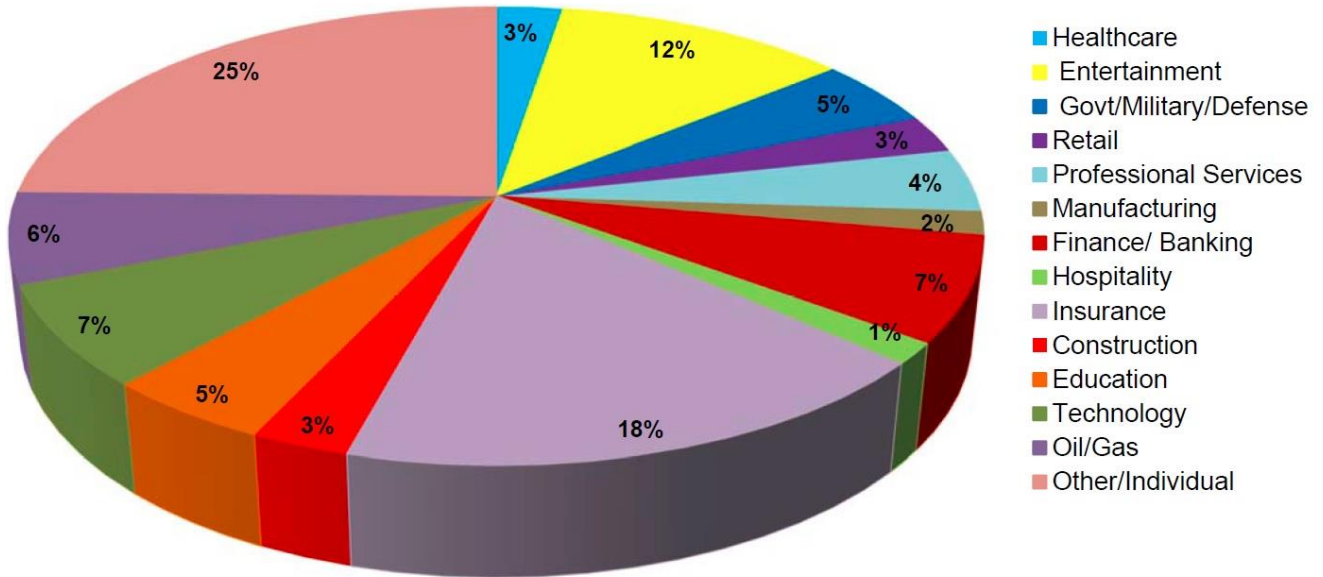
Canadian Corporate Housing Average Stay



Trip Purpose: Canadian Corporate Housing



### Guest Profile by Industry Segment: Canada



For a complete copy of the Corporate Housing Industry Report, [order here](#). This report is complimentary to media representatives. The report summarizes a total of fifty-five US markets and five markets in Canada. Each market is specifically and individually highlighted.